



Queensland Licensing and Certificate of Registration

Real Estate Specialists

Licensing Course– is this for you.....

Anyone who wishes to:

- own or manage a real estate agency
- buy, sell, exchange or rent houses, businesses, land or any interest in these
- negotiate on behalf of a buyer, seller, landlord or exchanging or renting of houses, businesses or land
- show property to potential buyers
- inspect and assess property for sale or rent
- collect rent on behalf of a landlord
- advertise a property for rent or sale (includes setting up signs)
- open up a property for inspection for sale or rent
- manage an apartment complex and sell any units independently, without having to work through an established agency
- operate a trust account on behalf of sellers and buyers.

Certificate of Registration– is this for you....

Anyone wishing to work as an employee for a real estate agent in the real estate industry must hold a COR if they wish to:

- Buy, sell, exchange or rent houses
- Negotiate on the behalf of a buyer, seller, landlord or exchanging or renting of houses, building or land
- Show property to potential buyers
- Inspect and assess property for sale or rent



**OPEN
HOUSE**

QLD Licensing Course

The units in the Dynamic Learning Services program are listed below:

Statement of Attainment:

BSBSMB406 Manage small business finances
CPPDSM4003A Appraise property
CPPDSM4005A Establish and build client-agency relationships
CPPDSM4006A Establish and manage agency trust accounts
CPPDSM4007A Identify legal and ethical requirements of property management to complete agency work
CPPDSM4008A Identify legal and ethical requirements of property sales to complete agency work
CPPDSM4009 Interpret legislation to complete work in the property industry
CPPDSM4010A Lease property
CPPDSM4011A List property for lease
CPPDSM4012A List property for sale
CPPDSM4013A Market property for lease
CPPDSM4014A Market property for sale
CPPDSM4015B Minimise agency and consumer risk
CPPDSM4016A Monitor and manage lease or tenancy agreement
CPPDSM4018A Prepare and present property reports
CPPDSM4019A Prepare for auction and complete sale
CPPDSM4022A Sell and finalise the sale of property by private treaty
CPPDSM4046A Manage tenancy disputes

MODES OF DELIVERY

- Face to face in the workplace
- Correspondence in a self-paced model (using text-based resources in a self-paced model and supported by our dedicated trainers)
- Online (supported by our dedicated trainers).
- Recognition of Prior Learning (for people who have evidence to support their current competence in the relevant units of competency which comprise the qualification).

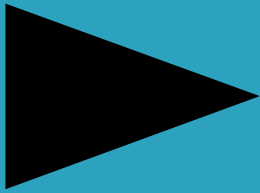
RTO 40467

DYNAMIC LEARNING SERVICES



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**CERTIFICATE OF
REGISTRATION**



Statement of Attainment:

CPPDSM4008A Identify legal and ethical requirements of property sales to complete agency work

CPPDSM4009 Interpret legislation to complete work in the property industry

CPPDSM4010A Lease property

CPPDSM4012A List property for sale

CPPDSM4015B Minimise agency and consumer risk

CPPDSM4022A Sell and finalise the sale of property by private treaty

CPPDSM4080A Work in the real estate industry

Pricing:

**Certificate of Registration- \$499 online or \$595 Tutorial
Licensing Course- \$1500 online or \$1900 online with mentor**

**ADDITIONAL COSTS TO
LICENSING BODY**

Certificate of Registration:

Queensland Government
Licence Fee: \$341.90 (1 year)
\$580.90 (3 years)
Criminal History Check: \$39.35

Licensing Course:

\$1,457.60 (1 year)
\$2,732.60 (3 years)
Criminal History Check: \$39.35

Pathways

Qualifications that may be considered after successful completion include:

CPP50307 Diploma of Property Services (Agency Management)

Entry Requirements

Students must be at least 18 years of age.

Students must undergo a Language, Literacy & Numeracy evaluation prior to commencement of studies.

Further detailed information on your course, fees and charges, relevant student policies and procedures and to view the student handbook, please visit our website at www.dynamiclearningservices.com.au or contact Dynamic Learning Services on 02 4365 0040.