



## Western Australia Licensing and Certificate of Registration

### Real Estate Specialists

#### **Sales Representative License – is this for you.....**

The Real Estate and Business Agents Act 1978 requires people wanting to work in Western Australia as a real estate and business sales representative to be registered. A sales representative must work under the supervision of a Western Australian licensed real estate and business agent.

#### **Property Manager– is this for you....**

A registration restricted to property management transactions only.

#### ***MODES OF DELIVERY***

- Face to face in the workplace
- Correspondence in a self-paced model (using text-based resources in a self-paced model and supported by our dedicated trainers)
- Online (supported by our dedicated trainers).
- Recognition of Prior Learning (for people who have evidence to support their current competence in the relevant units of competency which comprise the qualification).



**OPEN  
HOUSE**

## WA Licensing Course– Sales Representative

The units in the Dynamic Learning Services program are listed below:

### **Statement of Attainment:**

- CPPDSM4003A — Appraise property;
- CPPDSM4007A—Identify legal and ethical requirements of property management to complete agency work;
- CPPDSM4008A — Identify legal and ethical requirements of property sales to complete agency work;
- CPPDSM4012A — List property for sale;
- CPPDSM4014A — Market property for sale;
- CPPDSM4022A — Sell and finalise the sale of property by private treaty;
- CPPDSM4080A — Work in the real estate industry.

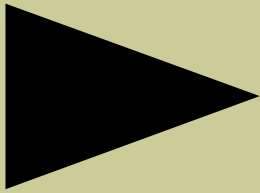
RTO 40467

DYNAMIC LEARNING SERVICES



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***CERTIFICATE OF  
REGISTRATION***



**Statement of Attainment:**

- CPPDSM4007A—Identify legal and ethical requirements of property management to complete agency work;
- CPPDSM4010A — Lease property;
- CPPDSM4011A — List property for lease;
- CPPDSM4013A — Market property for lease;
- CPPDSM4016A — Monitor and manage lease/tenancy agreements;
- CPPDSM4080A — Work in the real estate industry.

**Pricing:**

**Both registrations for Sales Representative and Property Manager  
\$499 online or \$595 Tutorial**

**ADDITIONAL COSTS TO  
LICENSING BODY**

Government of WA  
Department of Mines,  
Industry Regulation and  
Safety

Application: \$263  
Renewal: \$180

**Pathways**

Qualifications that may be considered after successful completion include:

CPP50307 Diploma of Property Services (Agency Management)

**Entry Requirements**

Students must be at least 18 years of age.

Students must undergo a Language, Literacy & Numeracy evaluation prior to commencement of studies.

Further detailed information on your course, fees and charges, relevant student policies and procedures and to view the student handbook, please visit our website at [www.dynamiclearningservices.com.au](http://www.dynamiclearningservices.com.au) or contact Dynamic Learning Services on 02 4365 0040.